

Let PCM assess your Apple support processes and tools

BYO/CYO Apple Assessment

Is your IT infrastructure ready to support a wide-scale deployment of Mac and mobile devices? Let PCM help you to determine your degree of readiness.



Value Added Reseller



An Account Executive is here to assist you. Call today to learn more.

800-700-1000
www.PCM.com



PCM is ready to help you get integrated into the world of Apple hardware for your business.

Organizations of all sizes in all markets have Apple® hardware either in use today or are in the process of implementing and supporting it. Often, executives of these companies want to use MacBook Pro® or MacBook Air® computers, iPad®, and iPhone® devices. New college graduates entering the workforce are also insisting on using their platform of choice when considering job offers.

In addition to Apple hardware, many corporations are also looking at some type of Mobile Device Management (MDM) solution that will allow them to manage both classes of these mobile devices, whether they are iOS or Mac laptops. Increasingly, Mac laptops can also be considered “mobile devices,” because they, along with Mac desktops, can be managed with MDM solutions as well. However, IT staffs often do not have experienced Apple engineers to scope and deploy these solutions in-house.

In the world of MDM, secure access to corporate data and the ability to manage corporate applications are the key features that these MDM solutions provide and are appropriate for corporate-owned devices, personally-owned devices (often referred to as Bring Your Own Device or BYOD), or a mix of both. This also includes corporate-owned devices in a Choose Your Own Device (CYOD) program where the employee has a choice from an approved list of devices.

PCM stands ready to help your organization. We have a dedicated Apple and Mobility Solutions practice, with consulting engineers throughout the US ready to discuss the full range of Apple products and help you easily integrate them into your organization.

CYOD/BYOD Readiness Assessment

The primary components of the CYOD/BYOD Readiness Assessment are:

Infrastructure Assessment

PCM will look at all aspects of the existing infrastructure, from the network, to security, including PKI if in use, to the corporate data center applications in use like Active Directory and Exchange.

Documentation of Existing Support

PCM will gather information about existing Apple and mobility support processes, people, and systems. We will look at where there are gaps in knowledge, process, or tools, and make recommendations on how to close any gaps identified.

Recommendations

When reporting back, we will provide recommendations on what should change, if anything, to be ready to support Apple hardware and mobile devices.

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Add-on Apple & Mobility Services

Apple Training

PCM is an Apple Authorized Training Center and can deliver Apple IT Training and Certification courses on-site at your location. PCM can also administer the exams associated with these courses. For more information, <http://training.apple.com/certification/osxmav>

Additionally, PCM can produce and deliver custom training to meet your organization's needs as well.

Secure Mobility Workshop

As an industry leader in Secure Mobility solutions, PCM offers a workshop designed to help educate our customers so they are empowered to make informed decisions regarding secure mobility, Mobile Device Management (MDM), Mobile Application Management (MAM), and Mobile Content Management (MCM) for their organizations. The length of the workshop varies from three to five days and is divided into phases, and can be custom tailored to the specific knowledge and needs of our customers.

Mobile Application Development

PCM also offers its custom mobile application development services. We have developed numerous native applications for iOS, Android, and other platforms; and have the ability to integrate these applications into existing infrastructure so employees can transform how they work.

Health Checks

Since proper mobility management solutions touch many parts of an organization's infrastructure, PCM also offers consulting services and

"health checks" around many key parts of an organization's infrastructure. These assessments would include a detailed report on the current state as well as recommendations on what actions need to be taken to better position and leverage an organization's infrastructure, people, and tools to meet the mobility objectives.

— Data Center Solutions

These solutions are focused around the three Ps of data: Provisioning, Presentation and Preservation. This is accomplished through Virtualization, Backup & Recovery, Business Continuity, and Information Lifecycle Management technologies. PCM provides these services on a national basis through consultative pre- and post-sales efforts. PCM supports a number of first tier hardware vendors including HP, Cisco, Dell, IBM and EMC and software vendors including VMware, Microsoft, CommVault and Symantec.

— Applications

PCM is focused on a wide range of server applications, including:

- Microsoft (AD, Exchange, Lync, SQL)
- VMware (vCloud, vSphere, Horizon View)
- Symantec (DLP, B/U Exec, NetBackup)
- Oracle's JD Edwards ERP system
- Backup/replication/DR/HA products

— Network Solutions

Our Network practice is focused on Routing, Switching, and Firewall Security as well as Unified Communications. Additional services covered under this category include Wireless Controllers, Intrusion Detection Systems, Intrusion

Prevention Systems, Digital Loss Prevention, and WAN Accelerators.

Pricing

The BYOD/CYOD Readiness Assessment, including the Infrastructure Assessment and Documentation is \$19K and will consist of an engineer on-site for a week, with another week of work off-site finalizing the report and recommendations.

The optional Add-on Assessments will vary in price depending upon what is selected.

Your Partner in Mobility Solutions

Call your Account Executive to discuss supporting your Apple products as well as Mobility solutions.

Unbeatable Credentials

- Apple Corporate Reseller
- Certified System Administrator
- Certified Support Professional
- Certified Xsan Administrator
- Certified Trainer
- Certified Product Professional
- Certified Specialist: Deployment
- Certified Specialist: Directory Services
- Certified Specialist: Security & Mobility
- Certified Associate: Mac Integration
- Authorized Service Provider
- JAMF Casper® Certified Administrator
- MDM certifications with MobileIron®, AirWatch®, and other MDM vendors
- Additional certifications and experience in Microsoft®, Cisco®, Citrix®, and other Tier 1 manufacturer technologies.

