



Be Mobile Jump Start Kit

The Apple® iPad® is changing the way businesses connect, communicate, and collaborate.

PCM can help simplify the deployment and management of the iPad for beta test environments and Proof of Concept (POC) deployments.

Call your Account Executive today to learn more.

**800-700-1000
pcm.com**

 Authorized Service Provider



PCM's Be Mobile Jump Start Kit takes the guesswork out of integrating tablets into your organization.

Empower your teams with iPad

The digital revolution has pushed the traditional boundaries of the workspace well beyond physical offices, and the Apple iPad has empowered employees to stay connected to corporate infrastructures whether they're in a conference room in Seattle or a coffee shop in Miami. Just as these tablets open the door to new business opportunities, they also create new deployment, management, and security challenges. But we can help.

PCM is here to make your transition to tablets as smooth and successful as possible. Our Be Mobile Jump Start Kit allows you to deploy a fleet of iPad tablets in a way that's scalable, simplified, and secure.

Be Mobile Jump Start Kit

For organizations that are considering beta testing or Proof of Concept (POC) deployments, our Be Mobile Jump Start Kit is the perfect place to start. It comes with all the components needed to successfully and securely launch a mobility solution — all for less than \$40,000:

- ▶ **iPad 2 (50 units)**
16GB Wi-Fi with AppleCare+
- ▶ **AirWatch MDM (12-month license)**
With Secure Content Locker
- ▶ **Company Directory App**
- ▶ **On-site Deployment Services**
Consulting and integration assistance

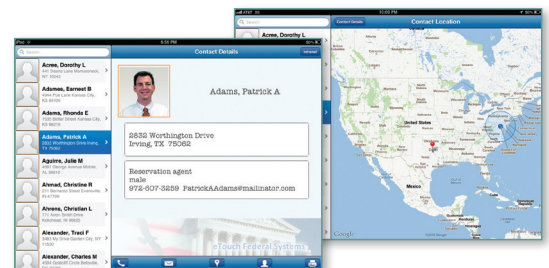
AirWatch MDM

AirWatch provides comprehensive Mobile Device Management (MDM), Mobile

Application Management (MAM), and Mobile Content Management (MCM) solutions to simplify the entire mobile device lifecycle. AirWatch's Mobile Content Management (MCM) solution allows you to secure document distribution and mobile access to corporate documents through a native mobile app. In addition, the AirWatch Secure Content Locker gives your IT team the ability to provide users with secure access to corporate resources, enforce authentication policies, define file-handling policies, encrypt data transmissions, and much more.

Company Directory App

Your custom Company Directory App makes it easy for users to connect with coworkers. With just a few finger taps, they can search and connect by phone or e-mail with the right individuals within the company directly from their mobile device — anytime, anywhere.



The Company Directory App gives your employees an easy way to connect, communicate, and collaborate.

Continue on back



On-site Deployment Services

In order to ensure your mobile device deployment is a success, our Be Mobile Jump Start Kit includes comprehensive on-site consulting services. Following a four-phase approach, our team of engineers will analyze your systems, configure your devices, and ensure the entire solution is fully operational. Throughout the process, we work directly with your IT staff, teaching them how the solution works and empowering them to maintain it after the initial deployment.

Phase One: Environmental Analysis (8 hours)

Phase One includes an environmental analysis that focuses on the key aspects of the corporate infrastructure and collaboration services, including:

- ▶ Network Infrastructure
- ▶ Wireless Systems
- ▶ Active Directory
- ▶ Certificate Authority
- ▶ Mail Services
- ▶ Applications
- ▶ VDI, VM, and Citrix

Phase Two: Policies & Capabilities (8 hours)

Phase Two focuses on device management and deployment capabilities with specific attention to Business Integration, Security, Deployment, and App Development:

- ▶ Principles of Device Management
- ▶ Configuration Options
- ▶ Deployment Workflow
- ▶ Restrictions
- ▶ Device Policy Advocacy
 - Define Workspace Objectives
 - Review Existing Device Policies
 - Examine Policies in Coordination with Workspace Objectives
 - Assist in the Draft of Policies

Phase Three: Environmental Review (4 hours)

Phase Three revisits the environmental analysis in light of Phase Two and provides recommendations for moving forward with a full-scale deployment:

- ▶ Environmental Analysis Review
- ▶ Environmental Recommendations
- ▶ Environmental Restrictions

Phase Four: Mobile Device Management (12 hours)

Phase Four is an in-depth session covering the configuration and use of AirWatch by developing and deploying the initial corporate policies:

- ▶ Principles of Air Watch
 - Hierarchical Model
 - Groups
 - Policies
 - The Cascade
 - OS Limitations
- ▶ Hierarchy
 - Determine Corporate Deployment Model
 - Develop Initial Group Model
 - Test and Evaluate Model
- ▶ Policies
 - Develop Corporate Policy
 - Develop Tiered Policies
 - Test and Evaluate Model
- ▶ Deploy
 - Deploy Devices
 - Conduct Enrollment Validation
 - Conduct Policy Update Processes
 - Evaluate Consistency
- ▶ Recommendations

At the end of Phase Four, all of your devices will have been configured and ready to distribute. These four days are hands-on and intended to get you started on the right foot.

